		-		y Report					
	Fo	<u>r the month e</u> 2020	nding: June 3	30th	2019	YTD or MTD Variance			
		Monthly			Monthly		<b>T</b> T 1		
Cable/Internet	MONTH	Change ernet subscriber	YTD	MONTH	Change	YTD	Variance	Variance %	
# Residential & Bulk Basic Cable	698	34	In February 202	798	24		(100)	-12.5%	
# Premium Channel Residential & Bulk Subscribers	392	17		414	9		(100)	-5.3%	
# Digital Subscribers	183	15		203	12		(22)	-9.9%	
# Internet Subscribers	1,810	25		1,945	31	<b>→</b>	(135)	-6.9%	
# Phone Subscribers	82	(4)		98	0	<b>→</b>	(16)	-16.33%	
illage Court Apartments		• ` `			•			1	
Occupancy Rate	% 99.09%	1.36%	99.24%	99.50%	0.86%	99.24%	0.00%	0.0%	
# Vacated Units	4	0	13	2	0	9	4	44.4%	
# Work Orders Completed	27	14	136	32	(87)	228	(92)	-40.4%	
# on Waiting List	176	(4)		170	10		6	3.5%	
ublic Works									
Service Calls	530	(526)	4,215	479	49	1,716	2,499	145.6%	
Truck Rolls	555	101	1,009	na	#VALUE!	na	#VALUE!	#VALUE!	
	ches 0	0	142	0	(26)	272	(130)	-47.8%	
6	ours 2	2	2,528	0	(183)	3,473	(945)	-27.2%	
	ours 537	401	424	392	102	244	180	73.8%	
<u>1</u> 1	Gal. 17,780,000	11,454,000	68,006,000	9,662,000	5,805,000	106,108,000	(38,102,000)	-35.9%	
6	Gal. 19,310,000	13,376,000	62,293,000	12,205,000	(702,000)	52,989,000	9,304,000	17.6%	
Child Development Fund	· · ·	closed mid Marc	ch but reopened		1	of children	(4.04)	11.000	
# Infants Actual Occupancy	2.29	2.29		4.10	(0.58)		(1.81)	-44.2%	
# Toddlers Actual Occupancy	7.21	7.21		14.08	(1.60)		(6.87)	-48.8%	
# Preschoolers Actual Occupancy <b>Fransportation and Parking</b>	7.86	7.86 vent parking in .	June was \$113.5		1.72		(9.17)	-53.8%	
	3,214	2,442	,	5,951	3,977	42,909	(11.720)	27.20/	
GPG (noon snapshot) GPG Parking Utilization (% of total # of spaces occupied		17.90%	31,180 37.2%	43.10%	29.30%	42,909 51.5%	(11,729) -14.3%	-27.3% -27.8%	
HPG (noon snapshot)	629	383	6,221	945	535	8,889	(2,668)	-30.0%	
HPG Parking Utilization (% of total # of spaces occupied		12.30%	32.2%	29.70%	17.20%	46.3%	-14.1%	-30.5%	
Total Parking (noon snapshot)	6,396	3,749	54,045	11,291	7,009	74,029	(19,984)	-27.0%	
Parking Utilization (% of total # of spaces occupied)	26.4%	15.80%	36.7%	46.50%	29.40%	50.6%	-13.9%	-27.5%	
Paid Parking Revenues	\$14,296	\$13,688	\$134,432	\$151,090	\$141,674	\$294,909	(\$160,477)	-54.4%	
Bus Routes # of Passen		67	4,625	10,777	3,627	22,719	(18,094)	-79.6%	
Employee Shuttle # of Passen		0	3,598	1,432	211	8,421	(4,823)	-57.3%	
Employee Shuttle Utilization Rate	% 0.00%	0.00%	47.0%	53.20%	2.10%	53.9%	-6.90%	-12.8%	
Inbound (Vehicle) Traffic (Entrance) # of		27,633	327,224	70,611	20,166	368,235	(41,011)	-11.1%	
luman Resources			•		•	•		<b>L</b>	
FT Year Round Head Count	78	17		82	(1)		(4)	-4.9%	
Seasonal Head Count (FT & PT)	0	0		4	(4)		(4)	-100.0%	
PT Year Round Head Count	16	8		21	0		(5)	-23.8%	
Gondola FT YR, Seasonal, PT YR Head Count	52	14		57	(1)		(5)	-8.8%	
Total Employees	146	39		164	(6)		(18)	-11.0%	
Gondola Overtime Paid H	ours 207	191	1,292	429	46	2245	(953)	-42.4%	
Other Employee Overtime Paid	112	53	350	69	(36)	501	(151)	-30.1%	
# New Hires Total New Hires	17	17	17	7	2	46	(29)	-63.0%	
# Terminations	7	6	8	9	6	45	(37)	-82.2%	
# Workmen Comp Claims	1	1	1	0	0	7	(6)	-85.7%	
Workmen Comp Claims Costs	\$484	\$432	\$2,934	\$0	(\$1,644)	\$8,627	(\$5,693)	-66.0%	
Number of Reported Injuries	1	1	3	na	#VALUE!	na	#VALUE!	#VALUE!	
Iarketing & Business Development			•	l meetings include Z	Loom meetings due				
Town Hosted Meetings	11	(10)	<u>69</u>	4	0	25	44	176.0%	
Email Correspondence Sent	23	11	87 מחחחחחחחחחחחחחחח	24	13	81 התתתתחחחחח	6	7.4%	
E-mail List	# 7,918	(70)		6,236			1,682	27.0%	
Ready-Op Subscribers	1,983	(14)		na 12	#VALUE!		#VALUE!	#VALUE!	
News Articles Press Releases Sent	<u>21</u> 6	(5)	119 17	12 12	5	51 28	<u>68</u> (11)	133.3% -39.3%	
Fress Releases Sent		÷			÷	28 1. 20 bout 1/2 of Mar			
Gondola # of Passen		132,048	1,055,573	303,719	245,511	1,554,691	(499,118)	-32.1%	
Chondola # of Passen		0	80,532	0	0	1,534,091	(21,608)	-21.2%	
RETA fees collected by TMVOA	\$ 162,285		\$ 2,109,963		L		\$82,818	4.1%	
Recreation	+ 102,200					$\psi = 2,027,145$ lue to personnel furl			
Adventure Rock Registrations	na	#VALUE!	na	129	(74)	129	#VALUE!	#VALUE!	
Disc Golf Registrations	na	#VALUE!	na	217	(155)	217	#VALUE!	#VALUE!	
			+		<u> </u>	4			

				Fo	<u>r the month e</u>	nding: June 3	<u>30th</u>				
					2020 Monthly	ł		2019 Monthly	ł	YTD or M7	D Variance
	Activit	У		MONTH	Change	YTD	MONTH	Change	YTD	Variance	Variance %
Police				2.40	1	1	077		0.007	(2.5.5)	10.10/
Calls for Service	e		#	269	114	1,761	377	78	2,027	(266)	-13.1%
Investigations			#	11	7	67 126	8	4	88	(21)	-23.9%
Alarms			##	27	8	126 9	8	(20)	192	(66)	-34.4%
Arrests			# #	0	0 0	9 13	2 3	2 2	19 21	(10) (8)	-52.6% -38.1%
Summons Traffic Contacts	2		# #	5	0	15 75	41	0	21 112	(37)	-33.0%
Traffic Tickets			#	0	0 (1)	12	6	0 (1)	112	(7)	-36.8%
			" #	61	61	924	295	92	2,016	(1,092)	-54.2%
Parking Tickets Written#Administrative Dismissals#		1	1	14	1	(5)	27	(13)	-48.1%		
Building/Planning				-	-					()	
0 0	, velopment Rever	nues		\$132,240	\$106,813	\$217,141	\$107,035	\$56,530	\$262,198	(\$45,057)	-17.2%
# Permits Issued				50	20	175	39	-18	181	(6)	-3.3%
	tn Village Remo	del/New/Addit	ions Permits	\$3,574,838	\$3,116,688	\$4,590,988	\$785,506	(\$3,631,175)	\$6,455,642	(\$1,864,654)	-28.9%
	Village Electric/I			\$370,078	\$245,977	\$1,822,908	\$356,832	\$183,632	\$963,518	\$859,390	89.2%
Valuation Telluride Electric/Plumbing Permits				\$412,148	\$197,948	\$1,202,855	\$384,715	(\$105,332)	\$1,795,826	(\$592,971)	-33.0%
# Inspections Completed				364	184	1,392	394	55	1,701	(309)	-18.2%
# Design Review/Zoning Agenda Items				14	5	68	14	3	62	6	9.7%
# Staff Review Approvals		44	6	158	11	-7	64	94	146.9%		
Plaza Services											
Snow Removal	Plaza		Hours	5	5	976	0	(73)	2,236.3	(1,261)	-56.4%
Plaza Maintena	nce		Hours	155	19	1641	266	(90)	1968	(327)	-16.6%
Lawn Care Hours			116	19	282	312	113	568	(287)	-50.5%	
Plant Care Hours			323	228	541	496	281	853	(311)	-36.5%	
Irrigation Hours		130	(96)	364	163	163	180	185	102.9%		
TMV Trash Collection Hours				19	481	103	23	575	(94)	-16.3%	
Christmas Deco			Hours	0	(3)	506	0	(60)	661	(155)	-23.4%
Residential Trash Pound			21150	0	127,275	22,800	(1,500)	139650	(12,375)	-8.9%	
Residential RecyclePoundDiversion Rate%		17246 44.92%	0 0.00%	167,224 56.78%	25,285 52.58%	(12,134) -8.04%	211308 60.21%	(44,084) -3.43%	-20.9% -5.7%		
Vehicle Maintena	nca		%	44.9270	0.00%	30.78%	52.58%	-8.04%	00.2176	-3.43%	-3.7%
	aintenance Perfo	rmod		34	9	130	23	9	108	22	20.4%
		1 meu		20	(7)	130	25	9 16	108	14	12.7%
# Repairs Completed Special Projects		0	(7)	8	7	4	24	(16)	-66.7%		
# Roadside Assi				1	1	1	0	0	1	0	0.0%
Finance											
# Other Busines	ss Licenses Issue	d		20	(1)	974	21	2	879	95	10.8%
# Privately Licensed Rentals				2	2	70	0	(1)	71	(1)	-1.4%
	agement License	ed Rentals		1	(3)	422	1	1	401	21	5.2%
# Unique VRBO Property Advertisements Listings for MV			tings for MV	451	2	חת התהתה ההההה החדרות ה	404	12		47	11.6%
# Paperless Billing Accts (total paperless customers)			1,142	16		1,030	(2)		112	10.9%	
# of TMV AR B				2,201	10	12,856	2,178	(50)	12,979	(123)	-0.9%
		Acc	ounts Receival	ole				General I	<b>Fund Investme</b>	nt Activity	
	TMV Operatin	g Receivables	Utilities - Br	oadband and							
	(includes Gon	0.		:/Sewer	-	Court Apartments	1				
Current	\$342,375	36.5%	\$463,978	85.6%	\$11,083	50.0%	ł		Change in Value (	Month)	\$494,170
30+ Days	591,530	63.0%	50,581	9.3%	3,670	16.6%	4		Ending Balance		\$9,520,116
60+ Days	4,340	0.5%	12,538	2.3%	1,296	5.8%			Investment Incom	e (Month)	\$16,913
90+ Days	10	0.0%	10,345	1.9%	2 6 115	0.0%	1		Portfolio Yield		1.16%
over 120 days	852 \$ 939 107	0.1%	4,369 \$ 541,812	0.8%	6,115 \$ 22,166	27.6%	1		Yield Change (Mo	onth)	-0.24%
Total	\$ 939,107 Other Billin	100.0%	\$ 541,812	100.0%	\$ 22,166	100.0%	ł				
		igs - CDF, on Parking	Total	All AR	Change Since Last Month - Increase (Decrease) in AR				Other Statis	tics	
Current	\$14,668	80.7%	\$ 832,105	54.7%	(\$509,230)				Population (estimation		1,43
30+ Days	986	5.4%	¢ 646,768	42.5%	605,415	597.2%	1		(Active) Registere		87
60+ Days	1,311	7.2%	19,484	1.3%	1,530	1.5%	1		Property Valuation		314,681,00
90+ Days	524	2.9%	10,881	0.7%	(4,136)	*	1				,,
over 120 days	695	3.8%	12,031	0.8%	7,801	7.7%	1				
· · · · · · · · · · · · · · · · · · ·	\$ 18,184	100.0%	\$ 1,521,269	100.0%	\$ 101,380	100.0%	1				

## Town of Mountain Village Broadband Subscriber Statistics

			iountain vi	паде вгоа	aupanu Su	oscriber 5	latistics					
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2020 EBU Subscribers Basic - Residential	633	626	600	516	500	548	0	0	0	0	0	0
Increase (Decrease) - Prior Year	- <u>3.65%</u>	-2.03%	-5.51%	-11.79%	-11.35%	-6.80%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Basic - Bulk	180	179	179	168	164	150	0	0	0	0	0	0
Increase (Decrease) - Prior Year Premium - Residential	<b>-14.29%</b> 180	<b>-14.76%</b> 240	<b>-14.76%</b> 237	<b>-20.00%</b> 208	<b>-21.90%</b> 198	<b>-28.57%</b> 215	<b>-100.00%</b> 0	<b>-100.00%</b> 0	<b>-100.00%</b> 0	<b>-100.00%</b> 0	-100.00%	<b>-100.00%</b>
Increase (Decrease) - Prior Year	-28.57%	-3.61%	-2.07%	-10.73%	-12.39%	-8.51%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Premium - Bulk	178	178	178	178	177	177	0	0	0	0	0	0
Increase (Decrease) - Prior Year	-0.56%	-0.56%	-0.56%	-0.56%	-1.12%	-1.12%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Digital Increase (Decrease) - Prior Year	192 <b>-11.93%</b>	191 <b>-13.18%</b>	200 <b>-5.21%</b>	175 <b>-11.62%</b>	168 <b>-12.04%</b>	183 <b>-9.85%</b>	0 <b>-100.00%</b>	0 <b>-100.00%</b>	0 <b>-100.00%</b>	0 <b>-100.00%</b>	0 <b>-100.00%</b>	0 - <b>100.00%</b>
Internet	2,010	1,847	1,828	1,752	1,785	1,810	0	0	0	0	0	0
Increase (Decrease) - Prior Year	1.06%	-6.76%	-7.49%	-8.56%	-6.74%	-6.94%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Phone (Decrease) Price Veer	92	90	90	87	86	82	0	0	0	0	0 <b>-100.00%</b>	0
Increase (Decrease) - Prior Year	<mark>-8.91%</mark>	<del>-10.89%</del>	-7.22%	-12.12%	-12.24%	-16.33%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2019 EBU Subscribers												
Basic - Residential	657 <b>-1.20%</b>	639 <b>-4.05%</b>	635 <b>-3.20%</b>	585 <b>-2.50%</b>	564 <b>-4.41%</b>	588 <b>-4.85%</b>	622 -3.86%	625 -3.25%	610 - <b>3.02%</b>	569 <b>-2.90%</b>	561 <b>-2.09%</b>	599
Increase (Decrease) - Prior Year Basic - Bulk	210	<b>-4.05%</b> 210	210	210	<b>-4.41%</b> 210	<b>-4.05%</b> 210	<b>-3.00</b> % 210	<b>-3.25%</b> 210	-3.02% 210	210	<b>-2.09%</b> 210	<b>2.04%</b> 209
Increase (Decrease) - Prior Year	-2.78%	-2.78%	<b>-4.11%</b>	-4.55%	-4.55%	-4.55%	-4.55%	-4.55%	-4.55%	-4.55%	-4.55%	-5.00%
Premium - Residential	252	249	242	233	226	235	232	234	231	223	220	230
Increase (Decrease) - Prior Year Premium - Bulk	<b>-11.27%</b> 179	<b>-10.11%</b> 179	<b>-11.68%</b> 179	<b>-9.34%</b> 179	<b>-11.37%</b> 179	<b>-10.31%</b> 179	<b>-14.07%</b> 179	<b>-10.69%</b> 179	<b>-8.33%</b> 179	<b>-6.30%</b> 179	<b>-6.38%</b> 179	<b>-2.13%</b> 178
Increase (Decrease) - Prior Year	- <b>16.36%</b>	-16.36%	-16.36%	-16.36%	-16.36%	-16.36%	- <b>16.36%</b>	-16.36%	-12.68%	-16.36%	-16.36%	-16.82%
Digital	218	220	211	198	191	203	213	213	205	194	189	202
Increase (Decrease) - Prior Year	-5.22%	<b>-4.35%</b>	-6.22%	-4.35%	<b>-7.28%</b>	<mark>-5.14%</mark>	-6.58%	-4.91%	-5.09%	<b>-4.90%</b>	-5.50%	<mark>-2.42</mark> %
Internet Increase (Decrease) - Prior Year	1,989 <b>12.12%</b>	1,981 <b>12.75%</b>	1,976 <b>11.83%</b>	1,916 <b>10.69%</b>	1,914 <b>11.67%</b>	1,945 <b>11.33%</b>	1,966 <b>10.51%</b>	1,997 <b>12.70%</b>	1,981 <b>12.30%</b>	1,948 <b>12.60%</b>	1,933 <b>3.81%</b>	1,983 <b>5.59%</b>
Phone	101	101	97	99	98	98	97	97	94	93	<b>3.01</b> /8 92	92
Increase (Decrease) - Prior Year	0.00%	<b>3.06%</b>	<mark>-3.96%</mark>	-1.98%	<mark>-4.85</mark> %	<mark>-3.92%</mark>	<b>-4.90%</b>	<b>-4.90%</b>	<mark>-6.93%</mark>	-7.92%	-7.07%	-7.07%
									OFDT	OOT		
2018 EBU Subscribers	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Basic - Residential	665	666	656	600	590	618	647	646	629	586	573	587
Increase (Decrease) - Prior Year	2.47%	1.99%	1.08%	<u>0.67%</u>	<u>3.33%</u>	<mark>2.83%</mark>	<u>0.62%</u>	0.94%	1.29%	0.00%	-0.69%	<mark>-3.77%</mark>
Basic - Bulk	216	216	219	220	220	220	220	220	220	220	220	220
Increase (Decrease) - Prior Year Premium - Residential	<b>-17.24%</b> 284	<b>-8.86%</b> 277	<b>-7.59%</b> 274	<b>-7.17%</b> 257	<b>-7.56%</b> 255	<b>-7.95%</b> 262	<b>-7.95%</b> 270	<b>-7.95%</b> 262	<b>0.00%</b> 252	<b>-0.90%</b> 238	<b>-0.90%</b> 235	<b>-1.35%</b> 235
Increase (Decrease) - Prior Year	-16.22%	-18.29%	<u>-18.45%</u>	-14.62%	-11.76%	<u>-10.88%</u>	-10.60%	<u>-12.67%</u>	<u>-13.40%</u>	-13.14%	-12.64%	-15.77%
Premium - Bulk	214	214	214	214	214	214	214	214	205	214	214	214
Increase (Decrease) - Prior Year	4.39%	<b>3.88%</b>	3.88%	<b>3.88%</b>	<b>3.38%</b>	3.38%	3.38%	<b>2.88%</b>	<b>15.82%</b>	10.88%	<u>10.31%</u>	10.31%
Digital Increase (Decrease) - Prior Year	230 <b>-13.53%</b>	230 <b>-13.86%</b>	225 - <b>15.41%</b>	207 <b>-14.46%</b>	206 <b>-13.08%</b>	214 - <b>12.30%</b>	228 - <b>12.98%</b>	224 - <b>15.15%</b>	216 <b>-2.70%</b>	204 -3.32%	200 <b>-1.48%</b>	207 <b>-4.61%</b>
Internet	1,774	1,757	1,767	1,731	1,714	1,747	1,779	1,772	1,764	1,730	1,862	1,878
Increase (Decrease) - Prior Year	0.17%	-0.73%	0.06%	3.96%	2.57%	2.04%	2.30%	0.11%	1.38%	2.61%	<b>9.92%</b>	7.62%
Phone Increase (Decrease) - Prior Year	101 <b>-9.01%</b>	98 <b>-10.09%</b>	101 <b>2.02%</b>	101 <b>-7.34%</b>	103 <b>4.04%</b>	102 <b>2.00%</b>	102 <b>2.00%</b>	102 <b>0.00%</b>	101 <b>-1.94%</b>	101 <b>-1.94%</b>	99 <b>-2.94%</b>	99 <b>-2.94%</b>
	-3.0170	-10.0370	2.02/0	-7.54/0	4.0470	2.0070	2.0070	0.0070	-1.3470	-1.34/0	-2.34/0	-2.34/0
2017 EBU Subscribers												
Basic - Residential	649	653	649	596	571	601	643	640	621	586	577	610
Increase (Decrease) - Prior Year Basic - Bulk	<b>-5.12%</b> 261	<b>14.76%</b> 237	<b>-1.82%</b> 237	<b>6.81%</b> 237	<b>-7.75%</b> 238	<b>-0.66%</b> 239	<b>-0.16%</b> 239	<b>2.56%</b> 239	<b>0.49%</b> 220	<b>-0.34%</b> 222	<b>0.17%</b> 222	<b>-1.77%</b> 223
Increase (Decrease) - Prior Year	-19.94%	-27.30%	-23.55%	-23.55%	-23.23%	<b>-22.40%</b>	<b>-22.40%</b>	<b>-22.40%</b>	-28.34%	<b>-27.69%</b>	-27.92%	<b>-27.60%</b>
Premium - Residential	339	339	336	301	289	294	302	300	291	274	269	279
Increase (Decrease) - Prior Year	<b>20.21%</b>	<b>20.21%</b>	<b>18.73%</b>	<b>4.88%</b>	<b>-32.16%</b>	<b>-7.26%</b>	<b>-10.65%</b>	<b>-5.66%</b>	<b>-10.74%</b> 177	<b>-9.57%</b>	<b>-12.38%</b>	<b>-12.81%</b>
Premium - Bulk Increase (Decrease) - Prior Year	205 <b>-14.23%</b>	206 <b>-13.81%</b>	206 <b>-3.29%</b>	206 <b>-3.29%</b>	207 <b>-2.82%</b>	207 <b>-2.82%</b>	207 <b>-2.82%</b>	208 <b>-2.35%</b>	177 <b>-16.90%</b>	193 <b>-9.39%</b>	194 <b>-8.92%</b>	194 - <b>8.92%</b>
Digital	266	267	- <b>3.29%</b> 266	-3.29% 242	237	244	- <b>2.62</b> % 262	<b>-2.35%</b> 264	222	211	<b>-0.92</b> % 203	217
Increase (Decrease) - Prior Year	<mark>2.31%</mark>	<mark>-8.87%</mark>	<mark>-10.44%</mark>	<mark>-13.88%</mark>	-11.24%	<mark>-6.15%</mark>	<mark>-3.68%</mark>	0.00%	-15.59%	-13.88%	<mark>-15.42%</mark>	-14.90%
Internet	1,771	1,770	1,766	1,665	1,671	1,712	1,739	1,770	1,740	1,686	1,694	1,745
Increase (Decrease) - Prior Year Phone	<b>8.05%</b> 111	<b>5.86%</b> 109	<b>6.45%</b> 99	<b>4.98%</b> 109	<b>2.08%</b> 99	<b>3.82%</b> 100	<b>2.72%</b> 100	<b>5.48%</b> 102	<b>3.94%</b> 103	<b>11.07%</b> 103	<b>-3.53%</b> 102	<b>1.28%</b> 102
Increase (Decrease) - Prior Year	18.09%	15.96%	<b>3.13%</b>	<u>11.22%</u>	0.00%	6.38%	-3.85%	-1.92%	-6.36%	-3.74%	-1.92%	-4.67%
2016 EBU Subscribers Basic - Residential	684	569	661	558	619	605	644	624	618	588	576	621
Increase (Decrease) - Prior Year	004	509		000	019	600	044	024	010	000	576	021
Basic - Bulk	326	326	310	310	310	308	308	308	307	307	308	308
Increase (Decrease) - Prior Year												
Premium - Residential	282	282	283	287	426	317	338	318	326	303	307	320
Increase (Decrease) - Prior Year Premium - Bulk	239	239	213	213	213	213	213	213	213	213	213	213
Increase (Decrease) - Prior Year	200	200	210	210	210	210	210	210	210	210	210	210
Digital	260	293	297	281	267	260	272	264	263	245	240	255
						4.0.40	1.000	4 070	4 07 4	1 = 1 0	1 750	1 700
Increase (Decrease) - Prior Year	4 000	4 070	4 050	4 500	4 007	A / A/			A 1.º / A	1 6 1 0	1 / 66	1,723
Internet	1,639	1,672	1,659	1,586	1,637	1,649	1,693	1,678	1,674	1,518	1,756	.,. =0
• •	1,639 94	1,672 94	1,659 96	1,586 98	1,637 99	1,649 94	1,693 104	1,678	1,674	1,518	1,750	107